



A Sponsor Exclusive

INTERVIEW PIECE



Mike Stivala
President & CEO
Suburban Propane



Collaborating Sponsor of LPG Week 2022/New Delhi

Headquartered in Whippany, New Jersey, Suburban Propane Partners, L.P. has been in the customer service business since 1928 and is an American distributor of propane, renewable propane, fuel oil and related products and services, as well as a marketer of natural gas and electricity and an investor in low carbon fuel alternatives. The Partnership serves the energy needs of approximately 1 million residential, commercial, governmental, industrial and agricultural customers through approximately 700 locations across 42 states.

LPG Week News (LPGWN): Thank you for taking the time to talk to the LPG Week News. Could you tell us what made you decide to become a sponsor of this year's LPG Week in New Delhi?

Mike Stivala: We are particularly excited about this year's LPG week in New Delhi because the theme of, "Humanising Energy," aligns so well with Suburban Propane's company values that have led our business and growth strategies for the last 94+ years. Suburban Propane started in 1928 as a family-owned business dedicated to serving the local community - and we carry that legacy every day in our dedication to our people, both employees and customers. As a largely U.S.-based company, we look forward to having the rare chance to interact with our peers from around the globe. We are proud to sponsor this year's LPG week, and we look forward to sharing our unique history and our vision for the future of the industry with all attendees.

LPGWN: What are according to you the three main strengths of LPG Week?

Mike Stivala: Community is one of the main strengths of LPG Week, and it is perhaps the most important one. Especially now, after the effects of the ongoing pandemic, it is more important than ever for industry leaders to gather in a setting like this to determine the best ways forward as a united front. Building a community builds strength, and Suburban Propane is excited to be a part of that.

Another strength of LPG Week is the willingness to address important issues like the challenges of air quality and climate change. Renewable energy, and LPG as a sustainable bridge fuel, has become an exciting area of focus at Suburban Propane and I am incredibly pleased to see that mindset resonating throughout the industry on a global level.

The third main strength of LPG Week is the dedication to innovation. In fact, I plan to approach this week as a global think tank for the propane industry. It will be a thrilling experience to see all the new, potentially cleaner ways LPG is being used around the world, and I hope to contribute to some positive change during my time in New Delhi.

LPGWN: What are your thoughts on the key opportunities for LPG in India (and beyond)?

Mike Stivala: The key opportunities for LPG in India and beyond lie in renewables, but it is also very important that we don't lose sight of the fact that traditional propane is the backbone of our industry. As a cleaner burning bridge fuel, propane alone lends itself to massive opportunities. I am especially excited to see developments in propane as an autogas, as well as for new uses in homes, businesses and communities around the world.



LPG Week News: What specific products or services will you highlight this year during LPG Week? Or anything else that you would like to share with the readers of LPG Week News.

Mike Stivala: This year, we are pleased to highlight Suburban Propane's recent strategic investments and acquisitions that have comprised the creation and launch of Suburban Renewables - a fully-owned subsidiary. Suburban Renewables leads the way to a renewable energy future that provides value to our customers, unitholders, employees, and the communities we serve, and ensures we thrive in a carbon constrained world. Investments under this umbrella include:

- **Oberon Fuels** - Producing and distributing low-carbon, renewable dimethyl ether (Propane +rDME) blended with propane in the materials handling and autogas markets, as well as supporting the assessment of rDME to hydrogen production potential.
- **Independence Hydrogen** - Developing a gaseous hydrogen ecosystem to deliver locally-sourced hydrogen to local markets.
- **Adirondack Farms** - Turning dairy manure into renewable natural gas (RNG).
- **Iwatani Corporation of America** - Advancing the adoption of low-carbon alternative energy solutions across multiple applications in the propane market; including propane blended with renewable dimethyl ether (Propane+rDME). The parties have also agreed to collaborate on opportunities to advance investments in hydrogen infrastructure and transportation services in the United States.

LPG Week News: What message do you have for the attendees in New Delhi ?

Mike Stivala: I look forward to meeting all of you in person and I look forward to joining you in setting the tone for the future of our industry! We cannot allow misguided clean energy policies disregard the important role that propane must play, not only as a transition fuel, but as a destination fuel.